Report of the meeting of the Business & Industrial Coordinating Council held on Vonday, August 3, 1970 - Vail Hall, N.J. Bell Telephone Co., 540 Broad Street, Newark. New Jersey.

PRESENT:

Poland E. Stewart, Exec. Director Marshall Wolff, Co-Chairman David B. Ruff Ronald Wilburn George Wibecan John Burton Jerome Wilson Poslyn Rosenthal Gail Kendrich Yun C. Kwak Rick Pfeffer Richard Proctor Neal Clemens Mae B. Cooke John Maguire J.W. Helmstaedter Robert T. Neff M.B. Wilcox Fred J. Frericks Toni O'Flaherty Julius Foster Royce T. Boone Hank Boardman Stanley Osowski Martin L. Erwin E.M. Coppola Fred Means

Marion Kidd

Nancy Standley

National Newark & Essex Bank Better Business Bureau - Newark Urban League of Essex County Prudential Insurance Co. Urban League of Essex County YI-YNCA N.J. State Employment Service Newark Manpower Training Skills Center Jewish Vocational Service Urban Education Corps BICC N.J. State Employment Service National Council of Negro Momen Public Service Gas & Electric Co. N.J. Bell Telephone Co. United States Savings Bank Westinghouse Fireman's Fund American Insurance Co. Essex County Welfare Board Western Electric - Newark Goldsmith Avenue Block Committee Western Electric - Kearny Greater Newark Chamber of Commerce Newark Skills Center Supervisor Rutgers Intern Welfare Rights Organization Rutgers Graduate School of Education Rutgers Graduate School of Education

Linda Turner Rugers Graduate School of Education
Isaac Ephrain Rugers Graduate School of Education
Co-Chairman Marshall Molf presided with self-introduction of all present. Mr Molf
called for reports from the following:

EDUCATION COMMITTEE - Mr. Henry Boardman reported on the Externship comprised of 17 educators from Barringer and the and the feeder schools and the broadening of the Industrial Arts Curriculum based upon its past successes.

PMPLOYMENT COMMITTEE- Mr. John Burton indicated his committee's intent to secure Equal Opportunity reports from BICC companies.

SEED - Mr. Pinckney summarized SEED's current attempts to enrich its scope of training programs while improving degree of success through more intensive screening. Miss Gall Mendrik commented favorably on her work experiences as a result of the SEED exposure. New programs were requested to be suggested to Mr. Pinckney at 622-7570.

DIBECTORS REPORT - Mr. Stewart apples about his impressions of the meeting held with the Bailding Trades. Semewhat vebement about what he tormed obstructionist tactics and still being asked what do you people want, Mr. Stewart hoped for future fruitful discussions.

PUBLIC RELATIONS - Mr. Wolf reported for Messrs. Greenberg and Iglesias, reference greater BICC involvement in and for the Spanish speaking community.

TESTING COMMITTEE - Mr. Proctor offered that the Testing Committee should be a consultant to the Employment Committee and used when testing is a problem in hiring non-white. The members of the Testing Committee should be used by the Employment Committee to gather data on BICC companies hiring results and to plan how more non-whites can be employed ISDEESSUIT & CONSLITATION - Nr. bid indicated on behalf of Nessrs. Wilson and boors that we should re-examine the role of consultation in the eyes of civil rights occupantly the state of the state of

CHEVIER: Its Ctemart asserved questions about the computer match from the floor, as to its amplication and reliability. Some points: (i) The computer match is not a cure all but a highly effective counselling tool. (i) No other agency can furnish a ovectional analyses showing a postume toward being successful in specific training tools and the computer of behavior into a vector toward being successful in specific training the computers of behavior into a vector toward to the computers of behavior into a vector successful successful and the conscious idea of vocational speaks or objectives or the unsophisticated whe have no

Mr. Wolf then introduced Mr. David B. Ruff, Director of the Better Business Bureau who showed a film complete with popcorm about the bureau's functions. Some highlights of Mr. Ruff's discussion were:

The basic objectives are to persuade and assist the business community to practice self-regulation in controlling misrepresentation and deceptive advertising in selling. To build and maintain public confidence in the willingness and ability of business, to eliminate abuses and thus create a climate of public opinion favorable to economic growth and vitality. To safeguard the community's buying power by providing information and education services that will keep the dollars falling into legitimate business channels and keep them out of the illegitimate ones. And to create an environment of public confidence in which companies can operate. The Better Business Bureau is dedicated to the principle of business self-regulation, as the most effective method of correcting abuses. A fact-finding and fact dispensing organization, the Bureau maintains an impartial attitude towards firms and individuals and, in no event, does it issue endorsements or approvals. Functioning independently, it is not controlled by any trade group or other business organization. The bureau never gives legal advice, perform legal services, nor suggests ways out of contracts legally arrived at. Its responses are factual and its representatives are forbidden from expressing opinions on controversial questions or engaging in partisan trade disputes. While business overywhere is under such concerted attack, the Bureau maintains an important prespective by reassuring consumers of the values of reputable business and maintaining a climate of confidence in such a business. The Bureau's services are more important than ever since the taxpayer receives a vital everyday need at no cost to him. The bureau is one of the few agencies serving the public that is not seeking the con-sumers highly covered tax dollars. It is an effective instrument for administering standards of advertising and selling of voluntary self-regulation and self-policing. It watches both member competitor. In addition, both the businessman and the consuming public receive a continuous flow of information designed to help save valuable dollars. This is done via bulletins, reports and early warning systems against fraud and deception. Of great concern to all is the potential legislative over-kill that could protect the consumer to death and deprive him of his precious right to choose, as well as damage, the competive value of free enterprise. To encourage self-improvement, self-policing and to help business evaluate and assess its business practices, for both consumer and the sake of business. The Better Business Bureau of Greater Newark is located in Room 301, 671 Broad Street, Newark, New Jersey, Telephone number is 201-643-3025.

Meeting adjourned at 8:30p.m.

Respectfully submitted Roland E. Stewart Executive Director